

# Pakistan International Bulk Terminal Limited

## Schedule of Tariff – Bituminous Coal Handling for Customers Other Than Power Plants

| Vessel Handling Tariff                 | Rate / Ton |
|--|------------|
| Vessel Handling Tariff – Ship to Shore | USD 3.1065 |
| PQA Royalty Charges                    | USD 2.3835 |
| Sub-total                              | USD 5.49   |

| Ancillary Charges                      | Rate / Ton |
|--|------------|
| Other Ancillary Charges (Note 1 below) | USD 1.56   |
| Total                                  | USD 7.05   |

### Note 1 – Charges for Ancillary Services provided to the Consignee

Charges for ancillary services, namely all those services which are rendered by the Company but not compensated by the Vessel Handling Tariff, including but not limited to the supply of utilities, i.e. water, power, labor, and/or additional services provided to the consignee. These services normally include, but are not limited to:

- Equipment & labour services - yard operations including stacking, delivery
- Weighment services
- Water sprinkling services
- Draught survey by an independent surveyor at vessel berthing and sailing
- MIS reporting services
- Documentation services
- Temperature monitoring services
- Storage for free days, if any, which are allowed by the Company keeping in view the necessity of complying with the directions of the Honorable Supreme Court of Pakistan to regulate the efficient handling of coal
- Fuel adjustment charges
- Ancillary services are currently being charged at a lump-sum discounted package rate.

### Miscellaneous Charges

The Company will charge for additional storage facilities provided to its customers at the rate of USD 0.20 per ton per day subject to the applicable SOPs published on the Company's website and as revised from time to time or in accordance with the agreements entered into between the Company and its customers.

After the Allowed Laytime, the Cargo will be shifted at the cost of client/consignee at USD 0.80 PMT. If the Cargo is not lifted within twenty (20) days or if the Cargo is destined to stay for more than twenty (20) days at the Terminal, then PIBT will shift the Cargo to its long-term storage yard at USD 1.50 PMT and thereafter, the prevailing charges for shifting of Cargo shall apply.

The Company will charge an extra amount if requested to provide any additional services which are not provided as per normal applicable SOPs.

# Pakistan International Bulk Terminal Limited

## Schedule of Tariff – Bituminous Coal Handling for Customers Other Than Power Plants

Additional charges for dealing with substandard/contaminated cargoes or those which contain volatile matter, debris and/or sludge and/or excessive fine particles & dust, or whose composition hinders the free-flow of cargo, shall be charged in accordance with applicable SOPs issued by the Company and shall be subject to an additional charge of USD 2 per ton.

Notwithstanding anything stated above, the Terminal reserves the right to reduce/adjust the discharging rate for any such sub-standard consignment and/or take further mitigation measures for the safety of its personnel & equipment at the sole risk and cost of the Consignee(s) of such sub-standard consignment.

- It may be noted that the Company reserves the right to charge a different amount from any consignee with whom it has entered into a long-term agreement.

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## Schedule of Tariff – Bituminous Coal Handling for Power Plants

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| Sub-total                              | USD 5.49   |

| Ancillary Charges                      | Rate / Ton |
|--|------------|
| Other Ancillary Charges (Note 1 below) | USD 2.00   |
| Total                                  | USD 7.49   |

### Note 1 – Charges for Ancillary Services provided to the Consignee

Charges for ancillary services, namely all those services which are rendered by the Company but not compensated by the Vessel Handling Tariff, including but not limited to the supply of utilities, i.e. water, power, labor, and/or additional services provided to the consignee. These services normally include, but are not limited to:

- Equipment & labour services - yard operations including stacking, delivery
- Weighment services
- Water sprinkling services
- Draught survey by an independent surveyor at vessel berthing and sailing
- MIS reporting services
- Documentation services
- Temperature monitoring services
- Storage for free days, if any, which are allowed by the Company keeping in view the necessity of complying with the directions of the Honorable Supreme Court of Pakistan to regulate the efficient handling of coal
- Landing charges including wharfage, dedicated fleet management, reasonable additional storage days beyond laytime, fast trucking lane
- Fuel adjustment charges
- Ancillary services are currently being charged at a lump-sum discounted package rate.

### Miscellaneous Charges

The Company will charge for additional storage facilities provided to its customers at the rate of USD 0.20 per ton per day subject to the applicable SOPs published on the Company's website and as revised from time to time or in accordance with the agreements entered into between the Company and its customers.

After the Allowed Laytime, the Cargo will be shifted at the cost of client/consignee at USD 0.80 PMT. If the Cargo is not lifted within twenty (20) days or if the Cargo is destined to stay for more than twenty (20) days at the Terminal, then PIBT will shift the Cargo to its long-term storage yard at USD 1.50 PMT and thereafter, the prevailing charges for shifting of Cargo shall apply.

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## Schedule of Tariff – Bituminous Coal Handling for Power Plants

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Additional charges for dealing with substandard/contaminated cargoes or those which contain volatile matter, debris and/or sludge and/or excessive fine particles & dust, or whose composition hinders the free-flow of cargo, shall be charged in accordance with applicable SOPs issued by the Company and shall be subject to an additional charge of USD 2 per ton.

Notwithstanding anything stated above, the Terminal reserves the right to reduce/adjust the discharging rate for any such sub-standard consignment and/or take further mitigation measures for the safety of its personnel & equipment at the sole risk and cost of the Consignee(s) of such sub-standard consignment.

- It may be noted that the Company reserves the right to charge a different amount from any consignee with whom it has entered into a long-term agreement.

# Pakistan International Bulk Terminal Limited

## Schedule of Tariff – Lignite Coal Handling for Power Plants and Others

| Vessel Handling Tariff                 | Rate / Ton |
|--|------------|
| Vessel Handling Tariff – Ship to Shore | USD 3.1065 |
| PQA Royalty Charges                    | USD 2.3835 |
| Sub-total                              | USD 5.49   |

| Ancillary Charges                                      | Rate / Ton |
|--|------------|
| Other Ancillary Charges (Note 1 below)                 | USD 2.00   |
| Additional charges for lignite handling (Note 2 below) | USD 1.06   |
| Total  | USD 8.55   |

### Note 1 – Charges for Ancillary Services provided to the Consignee

Charges for ancillary services, namely all those services which are rendered by the Company but not compensated by the Vessel Handling Tariff, including but not limited to the supply of utilities, i.e. water, power, labor, and/or additional services provided to the consignee. These services normally include, but are not limited to:

- Equipment & labour services - yard operations including stacking, delivery
- Weighment services
- Water sprinkling services
- Draught survey by an independent surveyor at vessel berthing and sailing
- MIS reporting services
- Documentation services
- Temperature monitoring services
- Storage for free days, if any, which are allowed by the Company keeping in view the necessity of complying with the directions of the Honorable Supreme Court of Pakistan to regulate the efficient handling of coal
- Landing charges including wharfage, dedicated fleet management, reasonable additional storage days beyond laytime, fast trucking lane
- Fuel adjustment charges
- Ancillary services are currently being charged at a lump-sum discounted package rate.

### Note 2 – Additional Charges for Lignite Handling

Due to the volatile and combustible nature of lignite coal, its handling attracts the provision of additional services including but not limited to isolated lignite stacking, additional labor/manpower, yard equipment, water for extra vigilance and express truck lane for faster delivery. These additional services are currently being charged at a lump sum discounted package of USD 1.06 per ton.

# Pakistan International Bulk Terminal Limited

## Schedule of Tariff – Lignite Coal Handling for Power Plants and Others

| Miscellaneous Charges   |
|---|
| <p>The Company will charge for additional storage facilities provided to its customers at the rate of USD 0.20 per ton per day subject to the applicable SOPs published on the Company's website and as revised from time to time or in accordance with the agreements entered into between the Company and its customers.</p> <p>After the Allowed Laytime, the Cargo will be shifted at the cost of client/consignee at USD 0.80 PMT. If the Cargo is not lifted within twenty (20) days or if the Cargo is destined to stay for more than twenty (20) days at the Terminal, then PIBT will shift the Cargo to its long-term storage yard at USD 1.50 PMT and thereafter, the prevailing charges for shifting of Cargo shall apply.</p> |
| <p>The Company will charge an extra amount if requested to provide any additional services which are not provided as per normal applicable SOPs.</p>  |
| <p>Additional charges for dealing with substandard/contaminated cargoes or those which contain volatile matter, debris and/or sludge and/or excessive fine particles &amp; dust, or whose composition hinders the free-flow of cargo, shall be charged in accordance with applicable SOPs issued by the Company and shall be subject to an additional charge of USD 2 per ton.</p>  |
| <p>Notwithstanding anything stated above, the Terminal reserves the right to reduce/adjust the discharging rate for any such sub-standard consignment and/or take further mitigation measures for the safety of its personnel &amp; equipment at the sole risk and cost of the Consignee(s) of such sub-standard consignment.</p>   |

- It may be noted that the Company reserves the right to charge a different amount from any consignee with whom it has entered into a long-term agreement.

# Pakistan International Bulk Terminal Limited

## Schedule of Tariff – Sub-bituminous Coal Handling for Power Plants & Others

| Vessel Handling Tariff                 | Rate / Ton |        |
|--|------------|--------|
| Vessel Handling Tariff – Ship to Shore | USD        | 3.1065 |
| PQA Royalty Charges                    | USD        | 2.3835 |
| Sub-Total                              | USD        | 5.49   |

| Ancillary Charges                                    | Rate / Ton |      |
|--|------------|------|
| Other Ancillary Charges (Note 1 below)               | USD        | 1.56 |
| Additional charges for Sub-bituminous (Refer Note 2) | USD        | 0.45 |
| Total  | USD        | 7.50 |

### Note 1 – Charges for Ancillary Services provided to the Consignee

Charges for ancillary services, namely all those services which are rendered by the Company but not compensated by the Vessel Handling Tariff, including but not limited to the supply of utilities, i.e. water, power, labor, and /or additional services provided to the consignee. These services normally include, but are not limited to:

- Equipment & labour services - yard operations including stacking, delivery
- Weighment services
- Water sprinkling services
- Draught survey by an independent surveyor at vessel berthing and sailing
- MIS reporting services
- Documentation services
- Temperature monitoring services
- Storage for free days, if any, are allowed by the Company keeping in view the necessity of complying with the directions of the Honorable Supreme Court of Pakistan to regulate the efficient handling of coal
- Fuel Adjustment Charges.
- Ancillary services are currently being charged at a lump-sum discounted package rate.

### Note 2 – Additional Charges for Sub-Bituminous Handling

Due to the volatile and combustible nature of lignite coal, its handling attracts the provision of additional services including but not limited to isolated lignite stacking, additional labor/manpower, yard equipment, water for extra vigilance and express truck lane for faster delivery. These additional services are currently being charged at a lump sum discounted package of USD 0.45 per ton.

# Pakistan International Bulk Terminal Limited

## Schedule of Tariff – Sub-bituminous Coal Handling for Power Plants & Others

| Miscellaneous Charges   |
|---|
| <p>The Company will charge for additional storage facilities provided to its customers at the rate of USD 0.20 per ton per day subject to the applicable SOPs published on the Company’s website and as revised from time to time or in accordance with the agreements entered into between the Company and its customers.</p> <p>After the Allowed Laytime, the Cargo will be shifted at the cost of client/consignee at USD 0.80 PMT. If the Cargo is not lifted within twenty (20) days or if the Cargo is destined to stay for more than twenty (20) days at the Terminal, then PIBT will shift the Cargo to its long term storage yard at USD 1.50 / PMT and Thereafter, the prevailing charges for shifting of Cargoes shall apply.</p> |
| <p>The Company will charge an extra amount if requested to provide any additional services which are not provided as per normal applicable SOPs.</p>  |
| <p>Additional charges for dealing with substandard/contaminated cargoes or those which contain volatile matter, debris and/or sludge and/or excessive fine particles &amp; dust, or whose composition hinders the free-flow of cargo, shall be charged in accordance with applicable SOPs issued by the Company and shall be subject to an additional charge of USD 2 per ton.</p>  |
| <p>Notwithstanding anything stated above, the Terminal reserves the right to reduce/adjust the discharging rate for any such sub-standard consignment and/or take further mitigation measures for the safety of its personnel &amp; equipment at the sole risk and cost of the Consignee(s) of such sub-standard consignment.</p>   |

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