

## Pakistan International Bulk Terminal Limited

### Schedule of Tariff – Bituminous Coal Handling for Customers Other Than Power Plants

| Vessel Handling Tariff                 | Rate / Ton |
|--|------------|
| Vessel Handling Tariff – Ship to Shore | USD 3.1065 |
| PQA Royalty Charges                    | USD 2.3835 |
| Sub-total                              | USD 5.49   |

| Ancillary Charges                      | Rate / Ton |
|--|------------|
| Other Ancillary Charges (Note 1 below) | USD 1.71   |
| Total                                  | USD 7.20   |

#### Note 1 – Charges for Ancillary Services provided to the Consignee

Charges for ancillary services, namely all those services which are rendered by the Company but not compensated by the Vessel Handling Tariff, including but not limited to the supply of utilities, i.e. water, power, labor, and/or additional services provided to the consignee. These services normally include, but are not limited to:

- Vessel inward/outward monitoring.
- Gantry Crane services for discharge of bulk cargo between vessel and dock
- Discharge and transporting the bulk cargo to/from vessel's side to/from storage area and stack, as required through use of mechanized conveyor belts and other Terminal handling equipment.
- Labor and supervision during the discharge operations
- Weighment services
- Water sprinkling services
- Draught survey by an independent surveyor at vessel berthing and sailing
- MIS reporting/ Documentation charges.
- Temperature monitoring services
- Storage for the allowed laytime (days in addition to standard laytime) must be in compliance with the directions of the Supreme court of Pakistan in order to regulate efficient handling of coal.
- Landing charges exclusive of PQA wharfage
- Fuel adjustment charges
- Ancillary services are currently being charged at a lump-sum discounted rate.

## Pakistan International Bulk Terminal Limited

### Miscellaneous Charges

The Company will charge for additional storage facilities provided to its customers at the rate of USD 0.20 per ton per day subject to the applicable SOPs published on the Company's website and as revised from time to time or in accordance with the agreements entered into between the Company and its customers.

After the Allowed Laytime, the Cargo will be shifted at the cost of client/consignee at USD 0.85 PMT. If the Cargo is not lifted within twenty (20) days or if the Cargo is destined to stay for more than twenty (20) days at the Terminal, then PIBT will shift the Cargo to its long-term storage yard at USD 1.50 PMT and thereafter, the prevailing charges for shifting of Cargo shall apply.

The Company will charge an extra amount if requested to provide any additional services which are not provided as per normal applicable SOPs.

Additional charges for dealing with substandard/contaminated cargoes or those which contain volatile matter, debris and/or sludge and/or excessive fine particles & dust, or whose composition hinders the free-flow of cargo, shall be charged in accordance with applicable SOPs issued by the Company and shall be subject to an additional charge of USD 2 per ton.

Notwithstanding anything stated above, the Terminal reserves the right to reduce/adjust the discharging rate for any such sub-standard consignment and/or take further mitigation measures for the safety of its personnel & equipment at the sole risk and cost of the Consignee(s) of such sub-standard consignment.

- It may be noted that the Company reserves the right to charge a different amount from any consignee with whom it has entered into a long-term agreement.

# Pakistan International Bulk Terminal Limited

## Schedule of Tariff – Bituminous Coal Handling for Power Plants

| Vessel Handling Tariff                 | Rate / Ton |
|--|------------|
| Vessel Handling Tariff – Ship to Shore | USD 3.1065 |
| PQA Royalty Charges                    | USD 2.3835 |
| Sub-total                              | USD 5.49   |

| Ancillary Charges                      | Rate / Ton |
|--|------------|
| Other Ancillary Charges (Note 1 below) | USD 2.15   |
| Total                                  | USD 7.64   |

### Note 1 – Charges for Ancillary Services provided to the Consignee

Charges for ancillary services, namely all those services which are rendered by the Company but not compensated by the Vessel Handling Tariff, including but not limited to the supply of utilities, i.e. water, power, labor, and/or additional services provided to the consignee. These services normally include, but are not limited to:

- Vessel inward/outward monitoring.
- Gantry Crane services for discharge of bulk cargo between vessel and dock
- Discharge and transporting the bulk cargo to/from vessel's side to/from storage area and stack, as required through use of mechanized conveyor belts and other Terminal handling equipment.
- Labor and supervision during the discharge operations
- Weighment services
- Water sprinkling services
- Draught survey by an independent surveyor at vessel berthing and sailing
- MIS reporting/ Documentation charges.
- Temperature monitoring services
- Storage for the allowed laytime (days in addition to standard laytime) must be in compliance with the directions of the Supreme court of Pakistan in order to regulate efficient handling of coal.
- Landing charges including wharfage, dedicated fleet management, reasonable additional storage days beyond laytime, fast trucking lane
- Fuel adjustment charges
- Ancillary services are currently being charged at a lump-sum discounted rate.

## Pakistan International Bulk Terminal Limited

### Miscellaneous Charges

The Company will charge for additional storage facilities provided to its customers at the rate of USD 0.20 per ton per day subject to the applicable SOPs published on the Company's website and as revised from time to time or in accordance with the agreements entered into between the Company and its customers.

After the Allowed Laytime, the Cargo will be shifted at the cost of client/consignee at USD 0.85 PMT. If the Cargo is not lifted within twenty (20) days or if the Cargo is destined to stay for more than twenty (20) days at the Terminal, then PIBT will shift the Cargo to its long-term storage yard at USD 1.50 PMT and thereafter, the prevailing charges for shifting of Cargo shall apply.

The Company will charge an extra amount if requested to provide any additional services which are not provided as per normal applicable SOPs.

Additional charges for dealing with substandard/contaminated cargoes or those which contain volatile matter, debris and/or sludge and/or excessive fine particles & dust, or whose composition hinders the free-flow of cargo, shall be charged in accordance with applicable SOPs issued by the Company and shall be subject to an additional charge of USD 2 per ton.

Notwithstanding anything stated above, the Terminal reserves the right to reduce/adjust the discharging rate for any such sub-standard consignment and/or take further mitigation measures for the safety of its personnel & equipment at the sole risk and cost of the Consignee(s) of such sub-standard consignment.

- It may be noted that the Company reserves the right to charge a different amount from any consignee with whom it has entered into a long-term agreement.

# Pakistan International Bulk Terminal Limited

## Schedule of Tariff – Lignite Coal Handling for Power Plants and Others

| Vessel Handling Tariff                 | Rate / Ton |
|--|------------|
| Vessel Handling Tariff – Ship to Shore | USD 3.1065 |
| PQA Royalty Charges                    | USD 2.3835 |
| Sub-total                              | USD 5.49   |

| Ancillary Charges                                      | Rate / Ton |
|--|------------|
| Other Ancillary Charges (Note 1 below)                 | USD 2.15   |
| Additional charges for lignite handling (Note 2 below) | USD 1.06   |
| Total  | USD 8.70   |

### Note 1 – Charges for Ancillary Services provided to the Consignee

Charges for ancillary services, namely all those services which are rendered by the Company but not compensated by the Vessel Handling Tariff, including but not limited to the supply of utilities, i.e. water, power, labor, and/or additional services provided to the consignee. These services normally include, but are not limited to:

- Vessel inward/outward monitoring.
- Gantry Crane services for discharge of bulk cargo between vessel and dock
- Discharge and transporting the bulk cargo to/from vessel's side to/from storage area and stack, as required through use of mechanized conveyor belts and other Terminal handling equipment.
- Labor and supervision during the discharge operations
- Weighment services
- Water sprinkling services
- Draught survey by an independent surveyor at vessel berthing and sailing
- MIS reporting/ Documentation charges.
- Temperature monitoring services
- Storage for the allowed laytime (days in addition to standard laytime) must be in compliance with the directions of the Supreme court of Pakistan in order to regulate efficient handling of coal.
- Landing charges including wharfage, dedicated fleet management, reasonable additional storage days beyond laytime, fast trucking lane
- Fuel adjustment charges
- Ancillary services are currently being charged at a lump-sum discounted rate.

### Note 2 – Additional Charges for Lignite Handling

Due to the volatile and combustible nature of lignite coal, its handling attracts the provision of additional services including but not limited to isolated lignite stacking, additional labor/manpower, yard equipment, water for extra vigilance and express truck lane for faster delivery. These additional services are currently being charged at a lump sum discounted package of USD 1.06 per ton.

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## Miscellaneous Charges

The Company will charge for additional storage facilities provided to its customers at the rate of USD 0.20 per ton per day subject to the applicable SOPs published on the Company's website and as revised from time to time or in accordance with the agreements entered into between the Company and its customers.

After the Allowed Laytime, the Cargo will be shifted at the cost of client/consignee at USD 0.85 PMT. If the Cargo is not lifted within twenty (20) days or if the Cargo is destined to stay for more than twenty (20) days at the Terminal, then PIBT will shift the Cargo to its long-term storage yard at USD 1.50 PMT and thereafter, the prevailing charges for shifting of Cargo shall apply.

The Company will charge an extra amount if requested to provide any additional services which are not provided as per normal applicable SOPs.

Additional charges for dealing with substandard/contaminated cargoes or those which contain volatile matter, debris and/or sludge and/or excessive fine particles & dust, or whose composition hinders the free-flow of cargo, shall be charged in accordance with applicable SOPs issued by the Company and shall be subject to an additional charge of USD 2 per ton.

Notwithstanding anything stated above, the Terminal reserves the right to reduce/adjust the discharging rate for any such sub-standard consignment and/or take further mitigation measures for the safety of its personnel & equipment at the sole risk and cost of the Consignee(s) of such sub-standard consignment.

- It may be noted that the Company reserves the right to charge a different amount from any consignee with whom it has entered into a long-term agreement.

# Pakistan International Bulk Terminal Limited

## Schedule of Tariff – Sub-bituminous Coal Handling for Customers Other than Power Plants

| Vessel Handling Tariff                 | Rate / Ton |        |
|--|------------|--------|
| Vessel Handling Tariff – Ship to Shore | USD        | 3.1065 |
| PQA Royalty Charges                    | USD        | 2.3835 |
| Sub-Total                              | USD        | 5.49   |

| Ancillary Charges                                    | Rate / Ton |      |
|--|------------|------|
| Other Ancillary Charges (Note 1 below)               | USD        | 1.71 |
| Additional charges for Sub-bituminous (Refer Note 2) | USD        | 0.45 |
| Total  | USD        | 7.65 |

### Note 1 – Charges for Ancillary Services provided to the Consignee

Charges for ancillary services, namely all those services which are rendered by the Company but not compensated by the Vessel Handling Tariff, including but not limited to the supply of utilities, i.e. water, power, labor, and /or additional services provided to the consignee. These services normally include, but are not limited to:

- Vessel inward/outward monitoring.
- Gantry Crane services for discharge of bulk cargo between vessel and dock
- Discharge and transporting the bulk cargo to/from vessel's side to/from storage area and stack, as required through use of mechanized conveyor belts and other Terminal handling equipment.
- Labor and supervision during the discharge operations
- Weighment services
- Water sprinkling services
- Draught survey by an independent surveyor at vessel berthing and sailing
- MIS reporting/ Documentation charges.
- Temperature monitoring services
- Storage for the allowed laytime (days in addition to standard laytime) must be in compliance with the directions of the Supreme court of Pakistan in order to regulate efficient handling of coal.
- Landing charges exclusive of PQA wharfage
- Fuel adjustment charges
- Ancillary services are currently being charged at a lump-sum discounted rate.

### Note 2 – Additional Charges for Sub-Bituminous Handling

Due to the volatile and combustible nature of sub-bituminous, its handling attracts the provision of additional services including but not limited to isolated sub-bituminous stacking, additional labor/manpower, yard equipment, water for extra vigilance and express truck lane for faster delivery. These additional services are currently being charged at a lump sum discounted package of USD 0.45 per ton.

# Pakistan International Bulk Terminal Limited

| Miscellaneous Charges   |
|---|
| <p>The Company will charge for additional storage facilities provided to its customers at the rate of USD 0.20 per ton per day subject to the applicable SOPs published on the Company's website and as revised from time to time or in accordance with the agreements entered into between the Company and its customers.</p> <p>After the Allowed Laytime, the Cargo will be shifted at the cost of client/consignee at USD 0.85 PMT. If the Cargo is not lifted within twenty (20) days or if the Cargo is destined to stay for more than twenty (20) days at the Terminal, then PIBT will shift the Cargo to its long term storage yard at USD 1.50 / PMT and Thereafter, the prevailing charges for shifting of Cargoes shall apply.</p> |
| <p>The Company will charge an extra amount if requested to provide any additional services which are not provided as per normal applicable SOPs.</p>  |
| <p>Additional charges for dealing with substandard/contaminated cargoes or those which contain volatile matter, debris and/or sludge and/or excessive fine particles &amp; dust, or whose composition hinders the free-flow of cargo, shall be charged in accordance with applicable SOPs issued by the Company and shall be subject to an additional charge of USD 2 per ton.</p>  |
| <p>Notwithstanding anything stated above, the Terminal reserves the right to reduce/adjust the discharging rate for any such sub-standard consignment and/or take further mitigation measures for the safety of its personnel &amp; equipment at the sole risk and cost of the Consignee(s) of such sub-standard consignment.</p>   |

- It may be noted that the Company reserves the right to charge a different amount from any consignee with whom it has entered into a long-term agreement.

**Pakistan International Bulk Terminal Limited**  
**Schedule of Tariff – Sub-bituminous Coal Handling for Power Plants**

| Vessel Handling Tariff                 | Rate / Ton |        |
|--|------------|--------|
| Vessel Handling Tariff – Ship to Shore | USD        | 3.1065 |
| PQA Royalty Charges                    | USD        | 2.3835 |
| Sub-Total                              | USD        | 5.49   |

| Ancillary Charges                                    | Rate / Ton |      |
|--|------------|------|
| Other Ancillary Charges (Note 1 below)               | USD        | 2.15 |
| Additional charges for Sub-bituminous (Refer Note 2) | USD        | 0.45 |
| Total  | USD        | 8.09 |

**Note 1 – Charges for Ancillary Services provided to the Consignee**

Charges for ancillary services, namely all those services which are rendered by the Company but not compensated by the Vessel Handling Tariff, including but not limited to the supply of utilities, i.e. water, power, labor, and/or additional services provided to the consignee. These services normally include, but are not limited to:

- Vessel inward/outward monitoring.
- Gantry Crane services for discharge of bulk cargo between vessel and dock
- Discharge and transporting the bulk cargo to/from vessel’s side to/from storage area and stack, as required through use of mechanized conveyor belts and other Terminal handling equipment.
- Labor and supervision during the discharge operations
- Weighment services
- Water sprinkling services
- Draught survey by an independent surveyor at vessel berthing and sailing
- MIS reporting/ Documentation charges.
- Temperature monitoring services
- Storage for the allowed laytime (days in addition to standard laytime) must be in compliance with the directions of the Supreme court of Pakistan in order to regulate efficient handling of coal.
- Landing charges including wharfage, dedicated fleet management, reasonable additional storage days beyond laytime, fast trucking lane
- Fuel adjustment charges
- Ancillary services are currently being charged at a lump-sum discounted rate.

**Note 2 – Additional Charges for Sub-Bituminous Handling**

Due to the volatile and combustible nature of sub-bituminous coal, its handling attracts the provision of additional services including but not limited to isolated sub-bituminous stacking, additional labor/manpower, yard equipment, water for extra vigilance and express truck lane for faster delivery. These additional services are currently being charged at a lump sum discounted package of USD 0.45 per ton.

# Pakistan International Bulk Terminal Limited

| Miscellaneous Charges   |
|---|
| <p>The Company will charge for additional storage facilities provided to its customers at the rate of USD 0.20 per ton per day subject to the applicable SOPs published on the Company's website and as revised from time to time or in accordance with the agreements entered into between the Company and its customers.</p> <p>After the Allowed Laytime, the Cargo will be shifted at the cost of client/consignee at USD 0.85 PMT. If the Cargo is not lifted within twenty (20) days or if the Cargo is destined to stay for more than twenty (20) days at the Terminal, then PIBT will shift the Cargo to its long term storage yard at USD 1.50 / PMT and Thereafter, the prevailing charges for shifting of Cargoes shall apply.</p> |
| <p>The Company will charge an extra amount if requested to provide any additional services which are not provided as per normal applicable SOPs.</p>  |
| <p>Additional charges for dealing with substandard/contaminated cargoes or those which contain volatile matter, debris and/or sludge and/or excessive fine particles &amp; dust, or whose composition hinders the free-flow of cargo, shall be charged in accordance with applicable SOPs issued by the Company and shall be subject to an additional charge of USD 2 per ton.</p>  |
| <p>Notwithstanding anything stated above, the Terminal reserves the right to reduce/adjust the discharging rate for any such sub-standard consignment and/or take further mitigation measures for the safety of its personnel &amp; equipment at the sole risk and cost of the Consignee(s) of such sub-standard consignment.</p>   |

- It may be noted that the Company reserves the right to charge a different amount from any consignee with whom it has entered into a long-term agreement.

**Pakistan International Bulk Terminal Limited**  
**Schedule of Tariff – Met-Coke Handling for Customers**

| Vessel Handling Tariff                 | Rate / Ton |        |
|--|------------|--------|
| Vessel Handling Tariff – Ship to Shore | USD        | 3.1065 |
| PQA Royalty Charges                    | USD        | 2.3835 |
| Sub-Total                              | USD        | 5.49   |

| Ancillary Charges                              | Rate / Ton |      |
|--|------------|------|
| Other Ancillary Charges (Note 1 below)         | USD        | 1.71 |
| Additional charges for Met-Coke (Refer Note 2) | USD        | 0.50 |
| Total  | USD        | 7.70 |

**Note 1 – Charges for Ancillary Services provided to the Consignee**

Charges for ancillary services, namely all those services which are rendered by the Company but not compensated by the Vessel Handling Tariff, including but not limited to the supply of utilities, i.e. water, power, labor, and /or additional services provided to the consignee. These services normally include, but are not limited to:

- Vessel inward/outward monitoring.
- Gantry Crane services for discharge of bulk cargo between vessel and dock
- Discharge and transporting the bulk cargo to/from vessel’s side to/from storage area and stack, as required through use of mechanized conveyor belts and other Terminal handling equipment.
- Labor and supervision during the discharge operations
- Weighment services
- Water sprinkling services
- Draught survey by an independent surveyor at vessel berthing and sailing
- MIS reporting/ Documentation charges.
- Temperature monitoring services
- Storage for the allowed laytime (days in addition to standard laytime) must be in compliance with the directions of the Supreme court of Pakistan in order to regulate efficient handling of coal.
- Landing charges exclusive of PQA wharfage
- Fuel adjustment charges
- Ancillary services are currently being charged at a lump-sum discounted rate.

**Note 2 – Additional Charges for Met-Coke Handling**

Due to the hard, abrasive, and high-dust nature of Metcoke, its handling requires additional operational controls and resources beyond standard bulk cargo handling. These include but are not limited to segregated Metcoke stacking to avoid contamination, continuous dust suppression and housekeeping. In view of the above, the additional services are being charged at a consolidated and discounted rate of USD 0.50 per ton

# Pakistan International Bulk Terminal Limited

| Miscellaneous Charges   |
|---|
| <p>The Company will charge for additional storage facilities provided to its customers at the rate of USD 0.20 per ton per day subject to the applicable SOPs published on the Company's website and as revised from time to time or in accordance with the agreements entered into between the Company and its customers.</p> <p>After the Allowed Laytime, the Cargo will be shifted at the cost of client/consignee at USD 0.85 PMT. If the Cargo is not lifted within twenty (20) days or if the Cargo is destined to stay for more than twenty (20) days at the Terminal, then PIBT will shift the Cargo to its long term storage yard at USD 1.50 / PMT and Thereafter, the prevailing charges for shifting of Cargoes shall apply.</p> |
| <p>The Company will charge an extra amount if requested to provide any additional services which are not provided as per normal applicable SOPs.</p>  |
| <p>Additional charges for dealing with substandard/contaminated cargoes or those which contain volatile matter, debris and/or sludge and/or excessive fine particles &amp; dust, or whose composition hinders the free-flow of cargo, shall be charged in accordance with applicable SOPs issued by the Company and shall be subject to an additional charge of USD 2 per ton.</p>  |
| <p>Notwithstanding anything stated above, the Terminal reserves the right to reduce/adjust the discharging rate for any such sub-standard consignment and/or take further mitigation measures for the safety of its personnel &amp; equipment at the sole risk and cost of the Consignee(s) of such sub-standard consignment.</p>   |

- It may be noted that the Company reserves the right to charge a different amount from any consignee with whom it has entered into a long-term agreement.

**Pakistan International Bulk Terminal Limited**  
**Schedule of Tariff – Petroleum Coke Handling for Customers**

| Vessel Handling Tariff                 | Rate / Ton |
|--|------------|
| Vessel Handling Tariff – Ship to Shore | USD 3.1065 |
| PQA Royalty Charges                    | USD 2.3835 |
| Sub-total                              | USD 5.49   |

| Ancillary Charges                              | Rate / Ton |
|--|------------|
| Other Ancillary Charges (Note 1 below)         | USD 1.71   |
| Additional charges for Pet-Coke (Refer Note 2) | USD 0.25   |
| Total  | USD 7.45   |

**Note 1 – Charges for Ancillary Services provided to the Consignee**

Charges for ancillary services, namely all those services which are rendered by the Company but not compensated by the Vessel Handling Tariff, including but not limited to the supply of utilities, i.e. water, power, labor, and/or additional services provided to the consignee. These services normally include, but are not limited to:

- Vessel inward/outward monitoring.
- Gantry Crane services for discharge of bulk cargo between vessel and dock
- Discharge and transporting the bulk cargo to/from vessel’s side to/from storage area and stack, as required through use of mechanized conveyor belts and other Terminal handling equipment.
- Labor and supervision during the discharge operations
- Weighment services
- Water sprinkling services
- Draught survey by an independent surveyor at vessel berthing and sailing
- MIS reporting/ Documentation charges.
- Temperature monitoring services
- Storage for the allowed laytime (days in addition to standard laytime) must be in compliance with the directions of the Supreme court of Pakistan in order to regulate efficient handling of coal.
- Landing charges exclusive of PQA wharfage
- Fuel adjustment charges
- Ancillary services are currently being charged at a lump-sum discounted rate.

**Note 2 – Additional Charges for Pet-Coke Handling**

Petcoke generates excessive dust during unloading, stacking, and movement, necessitating continuous dust suppression measures, strict housekeeping, and enhanced environmental controls. Its abrasive characteristics result in increased wear and tear on handling equipment and infrastructure, leading to higher maintenance costs. Additionally, Petcoke requires segregated stacking to prevent contamination of other cargoes. In view of these additional operational, manpower, and equipment requirements, the extra services are being charged at a consolidated and discounted rate of USD 0.25 per metric ton.

# Pakistan International Bulk Terminal Limited

## Miscellaneous Charges

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After the Allowed Laytime, the Cargo will be shifted at the cost of client/consignee at USD 0.85 PMT. If the Cargo is not lifted within twenty (20) days or if the Cargo is destined to stay for more than twenty (20) days at the Terminal, then PIBT will shift the Cargo to its long-term storage yard at USD 1.50 PMT and thereafter, the prevailing charges for shifting of Cargo shall apply.

The Company will charge an extra amount if requested to provide any additional services which are not provided as per normal applicable SOPs.

Additional charges for dealing with substandard/contaminated cargoes or those which contain volatile matter, debris and/or sludge and/or excessive fine particles & dust, or whose composition hinders the free-flow of cargo, shall be charged in accordance with applicable SOPs issued by the Company and shall be subject to an additional charge of USD 2 per ton.

Notwithstanding anything stated above, the Terminal reserves the right to reduce/adjust the discharging rate for any such sub-standard consignment and/or take further mitigation measures for the safety of its personnel & equipment at the sole risk and cost of the Consignee(s) of such sub-standard consignment.

- It may be noted that the Company reserves the right to charge a different amount from any consignee with whom it has entered into a long-term agreement.