

03<sup>rd</sup> April 2026

Dear Valued Customer,

At Pakistan International Bulk Terminal Limited (PIBT), we take pride in fostering long-standing relationships built on trust, reliability, operational excellence and transparency. Your continued confidence in our services has been instrumental in enabling us to maintain efficient, safe, and high-quality terminal operations.

Over recent months, fuel costs have experienced a significant and sustained increase, directly impacting the operational dynamics of our terminal services. In recognition of the importance of continuity and our commitment to our valued customers, you would appreciate that, to date, PIBT has absorbed these cost escalations to ensure uninterrupted and seamless delivery of services.

However, in light of recent increase of fuel prices driven by prevailing global market conditions and geopolitical tensions, PIBT is constrained to collect a fuel adjustment charge to partially offset the impact of such increase.

Accordingly, with effect from **05 April 2026**, PIBT will be collecting fuel adjustment charge of USD 0.50 per metric ton applicable to vessels berthing at the terminal. Having said that, PIBT remains mindful of prevailing market sensitivities and assures its Customers that this adjustment will be reviewed and rationalised once fuel prices stabilise and market conditions normalise.

This measure is being undertaken solely to ensure the continued provision of efficient and uninterrupted services, while maintaining the standards you have come to expect from PIBT.

We sincerely value your understanding and continued partnership in this regard.

Thank you.

*For & on behalf of:*

**Pakistan International Bulk Terminal Limited**



A Marine Group Company

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